



TUTOR-LED COURSE

Procurement & Contract Management

Power up your business buying process and apply best practice for awarding and implementing supplier contracts

Contract failure and supply chain disruption can cost millions of pounds in compensation and damage to business reputation.

Exclusive to Procurement Central, in this course our esteemed trainer provides practical skills and knowledge that you can apply to reduce risks, increase reputational confidence and protect your business.



Insights that add value
to the bottom line



Trainer is a published
author on this subject



Practical examples and
real-life case studies

Course Outcomes

Participants will:

- Learn a best practice standard approach to deliver on both business and procurement objectives.
- Look beyond contract law to understand quality risk and how to secure reliable supply chains



Who should attend?

- Procurement directors
- Heads of commercial functions
- Legal teams
- Purchasing
- Buyers
- Contract managers
- Supply chain professionals

Course Modules

1	2	3
Preparing outsourcing engagement with third parties	Supplier sourcing and selection	Tender preparation
4	5	6
Contract award stage	Contract implementation and management	Continuous improvement opportunities
7		
Preparing for the unexpected		



Course Delivery

This course is delivered through the Procurement Central online Learning Management System, ProCen. Typically it commences at 9am in the relevant time zone, with adjustments made for Far East or Australia when needed, and is run to an agreed schedule.

Our trainers interact fully with delegates, using exercises, case studies, strategic models and real-life examples to bring the training to life.

- Online
- 3 x 90 minute sessions plus breaks
- Recommended duration of training is between 2-5 days
- Trainer interaction
- Exercises and real-life examples
- Can be delivered in-house

Trainers

This course is run by one of our highly experienced and engaging trainers.

Peter Sammons
MCIPS

Specialisms: *Buying intellectual property, technology procurement, purchasing and contract law. He is a published author and a recognised authority on this subject*

Larry Beard
FCIPS

Specialisms: *Strategic sourcing, supply chain management, change management. He is a highly skilled negotiator.*



Cost & Booking

Following an initial consultation we will provide a written quotation. Once you are happy with this proposal we will send you a proforma invoice and Terms of Engagement.

The Terms of Engagement must be signed and returned with a booking deposit of 50% of the total fee in order to confirm the booking. The remaining balance is due within 30 days of course completion.

"The trainer has a wide knowledge of procurement. Five days with him was equal to one year of experience and five days of enjoyment! He combines his knowledge with a sense of humour and was committed to the complete course materials beside sharing his real-life experience.

Many thanks."

Riyad Airports

About Procurement Central

Targeted learning and development

Welcome to Procurement Central. We're a dynamic team of procurement specialists, here to help you build transformational procurement and supply chain expertise within your business. Every Procurement Central trainer brings a wealth of real-world experience, specialist skills and their own engaging style to our training.

We are ambitious for our clients and set the bar high when it comes to delivering a professional service. But we are also human and know that people learn best when they are kept interested, engaged and even entertained, so you'll find these qualities are hallmarks of our training too.

See our full range of training at procurementcentral.co.uk or email our Relationship Manager lisah@procurementcentral.net to discuss your requirements.

